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Introduction

When the Hogan Entrepreneurial Program began operations in September of 2002, it was evident that no single source seemed to exist which identified and provided easy contact information for those organizations in Hawaii which provided important entrepreneurial services. This directory is a modest attempt to pull together basic information needed to contact some of the key players in this area.

Undoubtedly some will have been missed and we will endeavor to modify it accordingly should we update the directory in the future. The focus was by necessity, primarily on services in Oahu.

Hogan Entrepreneur Sean Rostron is the author of this compilation. By pulling it together, he had an opportunity to interact with many of the people mentioned and in the process, learned a substantial amount about how entrepreneurial matters are addressed and who some of the key players are. Sean, a business major, is from Oahu, and was the recent recipient of the Hogan Entrepreneurial Program's first Leadership Award. He graduates this month and will continue in the Hogan Entrepreneurial Program while enrolled as an MBA student at Chaminade.

We hope this will be useful and we would appreciate any suggestions for additions or changes. They can be directed to Ms Ann Lujan, at 808-739-4673, or alujan@chaminade.edu.

May 1, 2003

Family Business Center of Hawaii

Sector: Public

Operation: The Family Business Center of Hawaii is a nonprofit, member-based forum, housed within the College of Business Administration at the University of Hawaii at Manoa. It is a Partnership between Hawaii's community of family business owners and the University of Hawaii.

Essence: The Center provides opportunities for family business owners to address the challenges they face; the center provides educational seminars and serves as a forum for the exchange of information between families, so they can survive and thrive through the 21st century.

Services: The Family Business Center of Hawaii offers information and programs to increase awareness in Hawaii about the unique value of family businesses. They offer: the opportunity to interact directly with experts, researchers, consultants, and professional advisors; the opportunity to interact and exchange information, ideas, and experiences; the opportunity for mentoring and internships; an access to knowledge and research on special issues and circumstances relating to family business; and seminars and forums created specifically to meet the member families' needs.

Contact:

Ralph C Hook, Jr.

Kimberly M Fujiuchi

Co-Directors

Family Business Center of Hawaii

College of Business Administration

University of Hawaii at Manoa

2404 Maile Way

Honolulu, HI 96822

Phone (808) 956-4298

Fax (808) 956-3766

Email hook@cba.hawaii.edu
kimmer@cba.hawaii.edu

Hawaii Pacific University - Entrepreneurial Studies

Sector: Private

Operation: Hawaii Pacific University College of Business Administration provides a Bachelor of Science in Business Administration with a major in Entrepreneurial Studies. HPU also offers a minor in Entrepreneurial Studies.

Essence: The Entrepreneurial Studies major examines the successful creation, development, and operation of the business enterprise. It examines the role and function of business in the American tradition, and focuses on the principles and problems of establishing, financing, operating, and expanding any business, large or small. Entrepreneurship is studied in terms of its history and evolution from both a theoretical and practical viewpoint.

Services: HPU offers theoretical and practical knowledge in Entrepreneurial Studies. HPU also has an Entrepreneurship club that provides its members with practical skills, guest speakers, and networking opportunities.

Contact:

Rodney Romig, Dean Business Administration
Hawaii Pacific University
1164 Bishop Street
Honolulu, HI, 96813
Phone (808) 544-1176
Toll free 1 (866) CALL-HPU
Email rromig@hpu.edu
Website <http://web2.hpu.edu>

Pacific Business Center

Sector: Public

Operation: The Pacific Business Center Program (PBCP) utilizes University of Hawaii faculty, staff, and graduate students, as well as consultants, to provide technical and management assistance to: new and existing businesses, community development organizations, and government agencies throughout the State of Hawaii and the Pacific region.

Essence: The PBCP is committed to forming and strengthening collaborative relationships that encourage long-term economic sustainability. PBCP encourages local capacity development through actions that enhance the effectiveness of local governments, institutions of higher learning, and business and community development organizations.

Services: In seeking to develop local capacity, especially in economically distressed island communities, PBCP works with higher education institutions to provide local residents with training opportunities. PBCP's services to businesses and entrepreneurs include: business plans, loan packaging, feasibility studies, management consulting, identifying suppliers, market research, joint venture assistance, and networking. The Pacific Business Center Works with the Office of Hawaiian Affairs to provide free business plan development and loans.

Contact:

Tusi Avegalio, Program Director
Pacific Business Center Program
College of Business Administration
University of Hawaii at Manoa
2404 Maile Way, A-413
Honolulu, Hawaii 96822

Phone (808) 956-6286

Fax (808) 956-6278

Email director@pbc.cba.hawaii.edu

Website www.cba.hawaii.edu/pbc/

The Center for Entrepreneurship and Technology

Sector: Private

Operation: Brigham Young University Hawaii School of Business administers a Center for Entrepreneurship and Technology.

Essence: Students within the School of Business have course work with an entrepreneurial focus. The center provides business students with the opportunity to learn more about starting their own business.

Services: The center provides entrepreneurship conferences and lectures, a business plan competition, an online networking community, and online entrepreneurial resources.

Contact:

Brent D. Wilson, Dean School of Business
BYU Hawaii School of Business
55-220 Kulanui St.
Laie, HI 96762

Phone (808) 293-3588

Email wilsonb@byuh.edu

Website www.byuh.edu

The Hogan Entrepreneurial Program

Sector: Private

Operation: A relatively new program offered by Chaminade University of Honolulu through a grant from the Hogan Family Foundation.

Essence: The Hogan Entrepreneurial Program is a one or two-year program, open to students of all majors who are juniors, seniors, or in a graduate program at Chaminade. The program prepares highly motivated students for entrepreneurial careers, and focuses on four major areas: the development of tools, the sharpening of skills, intense exposure to the entrepreneur, and service to the community.

Services: The Hogan Entrepreneurial Program offers an innovative curriculum, dynamic skill-building workshops, an Entrepreneurial and Leadership Speaker Series, access to business and community leaders, entrepreneurial coaching, internships, and networking opportunities.

Contact:

John Webster, Program Director
Hogan Entrepreneurial Program
Chaminade University of Honolulu
3140 Waiialae Avenue
Honolulu, HI 96816

Phone (808) 739-4667

Fax (808) 440-4249

Email jwebster@chaminade.edu

The Pacific Asian Center for Entrepreneurship & E-Business (PACE)

Sector: Public

Operation: A program of the University of Hawaii College of Business Administration.

Essence: The Pacific Asian Center for Entrepreneurship & E-Business (PACE) offers a graduate and undergraduate curriculum reflecting an Asian Pacific theme that includes research projects, and community outreach.

Services: Speaker series of visiting entrepreneurs, business plan competitions, The Hawaii Entrepreneurs Bootcamp, debate forums, PACE sponsored conferences, internships, and some online resources.

Contact:

Robert “Rob” Robinson, Executive Director
College of Business Administration
University of Hawaii at Manoa
2404 Maile Way E301
Honolulu, HI 96822

Phone (808) 956-5083

Fax (808) 956-5107

Email pace@cba.hawaii.edu

Website www.cba.hawaii.edu/pace

Hawaii Health Care Business Incubator

Sector: Private

Operation: The Hawaii Health Care Business Incubator (HHCBI) is privately funded by HMSA, Kapiolani Health, and Integrated Services Inc. to help accelerate the development of healthcare related businesses.

Essence: The HHCBI is a service-oriented enterprise, which supports existing and start-up healthcare ventures through their business development model. They help start-up companies develop and grow into successful, independent companies.

Services: The HHCBI provides clients access to private offices, high tech infrastructure and equipment, and support staff.

Contact:

Bill Tobin, Operations Manager
Hawaii Health Care Business Incubator
Harbor Court
55 Merchant Street
Suite 2500
Honolulu, HI 96813
Phone (808) 587-4777
Fax (808) 587-4780
Email info@hhcbi.com
Website www.hhcbi.com

Hawaii Business and Entrepreneur Acceleration Mentors (HiBEAM)

Sector: Private

Operation: HiBEAM is a nonprofit organization led by a board of directors composed of professionals with expertise in assisting startup companies.

Essence: HiBEAM is committed to growing and diversifying the Hawaii economy by helping startup companies succeed. HiBEAM's mission is to help launch new companies with excellent growth potential by providing expert professional advice to selected startups at critical stages of development.

Services: HiBEAM assembles teams of advisors to function like a "virtual" board of directors (or "shadow" board) for client companies for a limited time, approximately one year. The virtual board is drawn from the professional business services sector (including law, accounting, marketing, public relations, and risk management), experienced venture capitalists, angel investors, commercial bankers, entrepreneurs, and other relevant experts (such as scientific advisors). HiBEAM tailors the composition of each virtual board to fit the specific needs of the entrepreneurial venture.

Contact:

Leigh-Ann K. Miyasato, Executive Director
Hawaii Business and Entrepreneur Acceleration Mentors
Ali'i Tower, Suite 1800
1099 Alakea Street
Honolulu, HI 96813
Phone (808) 547-5735
Fax (808) 547-5880
Email hibeam@hibeam.org
Website www.hibeam.org

Manoa Innovation Center

Sector: Public

Operation: The Manoa Innovation Center (MIC) is a program of the High Technology Development Corporation (HTDC). HTDC created the MIC to help achieve its mission to develop the high technology industry in Hawaii.

Essence: The MIC is a high-tech business incubator, linking emerging commercial high-tech ventures to university-oriented research and development organizations. MIC's primary role is to serve as an incubator for new and early-stage technology companies. The Manoa Innovation Center's purpose is to facilitate the transfer of technology and foster joint development projects between the University of Hawaii, private non-profit research organizations and the Center's high-tech occupants.

Services: Tenants have access to state-of-the-art facilities, advanced connectivity, shared support services, business development services, strategic partnerships, networking activities and professional marketing opportunities.

Contact:

Kenneth Tomi, Incubation Program Manager

Manoa Innovation Center

2800 Woodlawn Drive, Suite 100

Honolulu, Hawaii 96822

Phone (808) 539-3600

Fax (808) 539-3614

Email ktomi@htdc.org

Website www.htdc.org/mic

Hawaii Venture Capital Association

Sector: Private

Operation: The Hawaii Venture Capital Association (HVCA) is a member-funded organization whose membership includes business owners, financing specialists, professionals, university and government representatives.

Essence: HVCA assists in developing the infrastructure of capital providers necessary to support entrepreneurs that will broaden and diversify Hawaii's economy. HVCA concentrates on Hawaii's core industries: tourism, defense, education, medicine, and high technology.

Services: HVCA assists entrepreneurial development through networking, education, and access to venture capital. Members attend monthly luncheons to network with other member entrepreneurs, investors, and experienced executives.

Contact:

Bill Spencer, President
Hawaii Venture Capital Association
805 Kainui Drive
Kailua, HI 96734
Phone (808) 262-7329
Fax (808) 262-7329
Email hvca@hawaii.rr.com
Website www.hvca.org

Hawaii Venture Group, LLP

Sector: Private

Operation: provides investment capital for emerging growth companies in Hawaii.

Essence: The Hawaii Venture Group seeks investment opportunities to provide capital and/or consulting services to Hawaii based companies. Industries of interest include biotech and high tech.

Services: They provide seed, start-up, and equity capital as well as consulting services.

Contact:

Randy Havre, CEO

Hawaii Venture Group, LLP

1188 Bishop Street, Suite 610

Honolulu, HI 96813

Phone (808) 533-1400

Fax (808) 533-4144

Email info@hawaiiventuregroup.com

Website www.hawaiiventuregroup.com

HMS Hawaii, L.P.

Sector: Private

Operation: HMS Hawaii makes venture capital investments in start-up, emerging and established companies with a preference for seed and early-stage Hawaii-based companies and later-stage non-Hawaii-based companies.

Essence: HMS Hawaii provides equity investments to new or emerging Hawaii-based companies without preference as to market sector.

Services: They provide equity and convertible debt for seed, start-up, first and second stage, and bridge capital.

Contact:

Bill Richardson, General Partner

HMS Hawaii, L.P.

Davies Pacific Center

841 Bishop Street, Suite 860

Honolulu, HI 96813

Phone (808) 545-3755

Fax (808) 531-2611

Email bill@hmshawaii.com

Website www.hmshawaii.com

MN Capital Partners, LLC

Sector: Private

Operation: MN Capital is the managing member of HSDC Capital Fund, LLC, a private equity fund-of-funds which holds limited partnership interests in Hawaii's leading venture capital funds, backing managers active in developing Hawaii's venture capital marketplace. The fund was established in cooperation with the Hawaii Strategic Development Corporation.

Essence: MN Capital is a boutique investment management and consulting firm based in Honolulu, and specializes in alternative private equity and real estate investments.

Services: MN Capital provides consulting and other services in the areas of investment and asset management, corporate strategy development, asset disposition, and capital raising.

Contact:

Eric K. Martinson

Bruce M. Nakaoka

Co-Founders and Managing Directors

MN Capital Partners, LLC

841 Bishop Street, Honolulu, HI 96813

Phone (808) 524-0055

Fax (808) 524-4644

Email mncap@flex.com

PacificCap Ventures Hawaii, L.P.

Sector: Private

Operation: The PacificCap Group is an investment firm.

Essence: The firm is focused on providing private equity investment and advisory services to emerging growth companies in Hawaii, the mainland, and Asia Pacific.

Services: They provide early to late stage equity and sub-debt capital as well as advisory services.

Contact:

Rick Cho, General Partner
PacificCap Ventures Hawaii, L.P.
1132 Bishop Street, Suite 1810
Honolulu, HI 96813

Phone (808) 440-2727

Fax (808) 440-8710

Email rcho@jupitergroup.net

University of Hawaii Angels

Sector: Private

Operation: The UH Angels is a private angel investment network in Hawaii.

Essence: The UH Angels group is a network for private Angel Investors of Hawaii that share their ideas and investment opportunities with one another. University of Hawaii professor Dr. Robert Robinson provides a forum to bring potential investors together with entrepreneurs, as an extension of the university's educational mission. The forum provides an opportunity for members to listen to entrepreneurial presentations and share their opinions about specific investment opportunities. UH Angel membership is exclusively for qualified investors.

Services: Entrepreneurs can present their businesses to the Angel group for potential venture capital.

Contact:

Rob Robinson, Executive Director
Pacific Asian Center for Entrepreneurship and E-Business
College of Business Administration
University of Hawaii at Manoa
2404 Maile Way E301
Honolulu, HI 96822
Phone (808) 956-5083
Fax (808) 956-5107
Email robinson@cba.hawaii.edu
Website <http://uhangels.cba.hawaii.edu>

Hawaii Community Loan Fund

Sector: Private

Operation: The Hawaii Community Loan Fund (HCLF) is a non profit (501(c)(3) and certified Community Development Financial Institution.

Essence: The HCLF provides capital to businesses, nonprofit organizations and projects that create jobs, build wealth, and improve the quality of life for disadvantaged communities and people.

Services: The HCLF provides loans, training, and technical assistance to individuals and organizations whose work benefits low-income individuals and communities across the state of Hawaii. The HCLF extends financing to economically disadvantaged individuals, businesses and community-based organizations that create economic opportunity and improve the quality of life for Hawaii's low-income residents.

Contact:

David Lawrence, Executive Director

Hawaii Community Loan Fund

667 Ala Moana Blvd., Ste. 702

Honolulu, HI 96817

Phone (808) 523-0075

Fax (808) 534-1199

Email hifund@hclf.org

Website www.hclf.org

Native Hawaiian Revolving Loan Fund - Office of Hawaii Affairs (OHA)

Sector: Public Trust

Operation: Under the direction of nine trustees elected statewide, OHA has functioned operationally as both a government agency with a strong degree of autonomy, and as a trust. Its purpose is to provide the opportunity for a better life and future for all native Hawaiians.

Essence: Through OHA's Program Systems Group, the Native Hawaiian Revolving Loan Fund (NHRLF) was created as a lending program for native Hawaiian entrepreneurs. Microloans are available up to \$10,000, and regular loans up to \$75,000 with loan terms up to seven years. Interest rate on loans do not exceed Prime Rate +3% and is determined at the time the loan is approved and fixed for the life of the loan. Applicants must be native Hawaiian.

Services: OHA offers the Native Hawaiian Revolving Loan Fund, as well as training and technical assistance.

Contact:

Nani Lee, Deputy Administrator
Office of Hawaiian Affairs
711 Kapiolani Blvd., Ste. 500
Honolulu, HI 96813

Phone (808) 594-1888

Fax (808) 594-1865

Email carolyna@oha.org

Website www.oha.org/org/loans.html

Pacific Gateway Center

Sector: Private

Operation: The Pacific Gateway Center is a non-profit corporation formerly known as the Immigrant Center. The Center's staff has the capability of communicating in many different languages and provides information and services in a culturally sensitive manner.

Essence: The Center offers a range of direct and support-services including loans to meet the needs of immigrants and refugees. The four components of the Center are Immigration and Social Services, Employment and Training Services, Economic Development and Community Building.

Services: The Pacific Gateway Center provides microloans and prequalification loans up to \$35,000. Business support services include training in business management, computer applications, business math, technical assistance, and business incubation services.

Contact:

Tin Myaing Thein, Executive Director
Pacific Gateway Center
720 N King Street
Honolulu, HI
(808) 845-3918

Small Business Administration – Loan Program

Sector: Public

Operation: The U.S. Small Business Administration (SBA) is an independent agency of the federal government. The SBA is able to deliver its services to remote areas of the U.S., through its network of field offices and partnerships with other public and private organizations.

Essence: SBA's Hawaii District Office works closely with local lenders to provide financing through a variety of loan programs tailored specifically to meet the demands of small businesses. SBA loan guaranty programs provide a key source of financing for small businesses that have real potential, but cannot qualify for a traditional commercial loan.

Services: Some of the SBA's main loan offerings include: 7(a) loans, microloans, prequalification loans, and fixed asset loans.

Contact:

Karen Sakihama, Acting District Director for Economic Development

Small Business Administration

300 Ala Moana Blvd., Room 2314

Honolulu, Hawaii 96850

Phone (808) 541-2990

Toll free 1 (800) U-ASK-SBA

Fax (808) 541-2976

Email karen.sakihama@sba.gov

Website www.sbahawaii.org

www.sba.gov/financing

Hawaii Technology Trade Association

Sector: Private

Operation: HTTA is a statewide, private-sector membership organization formed specifically to support Hawaii's growing technology industry. HTTA industry members represent a variety of technology sectors, including Information Technology, Telecommunications, Software, Biotechnology, Health & Medical Technology and Ocean/Earth/Space Sciences. HTTA's members also include professional services and educational organizations that actively support Hawaii's technology industry.

Essence: HTTA's mission is to grow the technology industry in Hawaii by fostering and facilitating a healthy business, funding, educational and governmental environment for Hawaii's technology companies.

Services: HTTA supports existing local technology companies, facilitates local development of technology-related businesses, and encourages mainland and international technology companies to establish a presence in Hawaii.

Contact:

Ann Chung, Executive Director
Hawaii Technology Trade Association
Ali'i Place
1099 Alakea St., Suite 1800
Honolulu, HI 96813
Phone (808) 550-4882
Email annc@hta.org
Website www.htta.org

High Technology Development Corporation

Sector: Public

Operations: The State technology development agency is administered under the Division of Business Development and Tourism and operates under a Board of Directors.

Essence: HTDC is tasked with the development and growth of Hawaii's commercial high technology industry, and is the primary source of information on the high tech industry in Hawaii. HTDC provides broad-based programs ranging from incubation to federal research and development partnerships to marketing. The HTDC aims to facilitate the development and growth of commercial high technology in Hawaii.

Services: HTDC promotes Hawaii as a positive location, advocates for start-up technology companies, develops and manages industrial parks and incubators, collects and analyzes information on commercial high technology and provides advice on policy and planning.

Contact:

Philip J. Bossert, Executive Director and CEO
High Technology Development Corporation
Manoa Innovation Center
2800 Woodlawn Drive, Suite 100
Honolulu, HI 96822

Phone (808) 539-3602

Email ceo@htdc.org

Website www.htdc.org
HiTechHawaii.com

ALU LIKE, Inc.

Sector: Private

Operation: Alu Like, Inc. is a non-profit service organization comprised of five island multi-service centers and its State office in Honolulu.

Essence: Alu Like, Inc. provides services to native Hawaiians business owners and prospective Hawaiian entrepreneurs. The State office works with the island centers mainly in community economic enterprise initiatives, while the five multi-service centers focus on business start-ups and expansion.

Services: Alu Like provides consulting and technical support focusing on business start-ups and business expansion. They provide services including entrepreneur training and business plan workshops for a small fee.

Contact:

Tara Lulani Kulukulualani-Arquette

President and CEO

Alu Like, Inc

Business Development Center

1120 Maunakea Street, Suite 273

Honolulu, Hawaii 96817

Phone (808) 524-1225

Email LArquette@alulike.org

Website www.alulike.org

The Chamber of Commerce of Hawaii

Sector: Private

Operation: The Chamber of Commerce (COC) of Hawaii is a non-profit organization funded by private membership and guided by a President and Board of Directors.

Essence: The Chamber of Commerce of Hawaii works on behalf of all businesses to improve the business climate and economic potential of the State. The Chamber plans and executes strategies, programs and government education to favorably impact the business environment. Many members volunteer time and expertise in a variety of industries, through a network of prescribed councils and committees that are composed of private company executives and academic representatives. The COC of Hawaii is affiliated with twenty-one other regional and ethnic Chambers in Hawaii.

Services: The Chamber's Business Services Center (BSC) conducts entrepreneurial training programs for selected applicants. Other services include monthly seminars, information on a wide range of business needs including pro-business advocacy at legislative and executive levels, networking events, research assistance on key business issues, and valuable informative seminars and publications.

Contact:

James C. Tollefson, President and CEO

Chamber of Commerce of Hawaii

Business Services Center

1132 Bishop St., Suite 200

Honolulu, HI 96813

Phone (808) 545-4388

Fax (808) 545-4369

Email info@cochawaii.org

Website www.cochawaii.com

Enterprise Honolulu

Sector: Private

Operation: Enterprise Honolulu is a non-profit organization guided by a Board of Directors. The board consists of executives representing Hawaii's leading corporations and is funded by corporate and foundation investors.

Essence: Enterprise Honolulu focuses on attracting, retaining and growing businesses on the island of Oahu. The organization is designed to assist data and information needs for the initial site selection process, and to help discover the unique business advantages of locating an innovative business concept in the Aloha State.

Services: They provide site-selection assistance, labor market analysis, financial contacts, job-training assistance, custom research, commercial building information, access to regulatory authorities, and coordination of state and local assistance.

Contact:

Mike T. Fitzgerald, President and CEO

Enterprise Honolulu

737 Bishop St., Suite 2040

Mauka Tower

Honolulu, HI 96813

Phone (808) 521-3611

Toll Free 1 (877) 423-6332

Fax (808) 536-2281

Email info@enterprisehonolulu.com

Website www.enterprisehonolulu.com

Hawaii Business League

Sector: Private

Operation: The Hawaii Business League (HBL) is an employer association with more than 1,200 employer-members.

Essence: The HBL deals with legislation affecting small businesses in Hawaii, and provides information on matters of current interest.

Services: HBL provides programs to benefit its member, such as group insurance rates for HMSA plans, seminars on a broad range of subjects, and access to credit unions.

Contact:

Tim Lyons, Vice President
Hawaii Business League
677 Ala Moana Boulevard, Suite 815
Honolulu, Hawaii 96813
Phone (808) 533-6819

National Federation of Independent Business (Hawaii Chapter)

Sector: Private

Operations: The National Federation of Independent Business (NFIB) is a national, private, non-profit, non-partisan association with more than 7,000 members in Hawaii. NFIB is a small business lobbying organization whose members include high-tech manufacturers, retailers, farmers, and professional service providers.

Essence: NFIB/Hawaii is involved in legislation relating to small business and promoting the positions of the majority of its membership.

Services: NFIB's education and research department prepares studies on special problems of small businesses. NFIB is the voice of 600,000 small business members. It provides a database of business management information, custom workshops, tutorials, and a member magazine.

Contact:

Bette Tatum, Hawaii State Director
National Federation of Independent Business
1588 Piikea St.
Honolulu, HI 96818

Toll Free 1 (800) 634-2669

Phone (808) 422-2163

Fax (808) 422-2163

Website www.nfib.com

Email bltatum@aol.com

Pacific Business Forums

Sector: Private

Operation: The Pacific Business Forums (PBF) is an organization offering services to business professionals that provides networking opportunities and a speaker series.

Essence: The Pacific Business Forums is a monthly venue for acquiring knowledge and establishing connections with Hawaii's business people. Through breakfast meetings, topics including venture capital, entrepreneurship, technology, and law are spotlighted.

Services: Industry and venture experts share insights into the latest trends, best practices, business opportunities, and lessons learned. Meetings provide strategic knowledge, foster networking, and facilitate access to capital. PBF also puts out the Hawaii Venture Journal, a publication, which provides insights for entrepreneurs, private investors, and professional service providers.

Contact:

Lisa Labonte, President

Pacific Business Forums

1088 Bishop St. Ste 2505

Honolulu, HI 96813

Phone (808) 536-8911

Fax (808) 566-0300

Email info@pacificforums.com

Website www.pacificforums.com

Small Business Hawaii

Sector: Private

Operation: A private, independent, statewide small business association operated by business owners. The staff is augmented by a dedicated volunteer Board of Directors and funded by volunteer member dues.

Essence: Small Business Hawaii (SBH) began in order to provide advocacy for small businesses. SBH accepts within its membership any size business interested in working to improve Hawaii's business climate.

Services: Small Business Hawaii members may access networking, education, business services including: advisory and consulting services for business problems; an active member referral service; a full-time staffed office and Small Business Resource Services Center; media profiles and PR for members; special technical workshops/seminars; effective business legislative analysis; lobbying and representation.

Contact:

Sam Slom, President and Executive Director

Small Business Hawaii

6600 Kalaniana'ole Hwy, Suite 212

Honolulu, HI 96825

Phone (808) 396-1724

Fax (808) 396-1726

Email smallbusinesshawaii@yahoo.com

Website www.smallbusinesshawaii.org

The Business Information and Counseling Center

Sector: Public/Private

Operation: Operated jointly by the Hawaii Small Business Development Center Network, SBA, SCORE, Hawaii Women's Business Center, and the City & County of Honolulu's Office of Economic Development.

Essence: The Business Information and Counseling Center (BICC) is designed to guide owners and managers in business research, provide the opportunity to develop better management skills, and discover new tools to grow a business. The BICC is the result of both public and private sector efforts to support and enhance free enterprise and small business in Hawaii.

Services: The BICC offering their business clients a library with current management books and guides, videos and magazines, a computer center with business software, and knowledgeable counselors. These resources are available at the center at little or no cost. Also, BICC's computer lab features equipment and custom software for small business owners to prepare a workable business plan, or explore the capabilities of computers and learn critical new skills with direct business applications.

Contact:

David Brown, Economic Development Specialist
The Business Information and Counseling Center
1041 Nuuanu Ave. Suite A
Honolulu, HI 96817

Phone (808) 522-8130

Fax (808) 522-7494

Office of Economic Development

Sector: Public

Operation: The City & County of Honolulu's Office of Economic Development (OED) operates through four business units: the Business Advocacy Program, the Office of Waikiki Development, the Honolulu Film Office and the OED's Community-based Economic Development.

Essence: The OED works with Honolulu's business community to assist existing businesses, address barriers to growth and seeks to attract and foster new business development. Each of the four business units contributes to the overall goals of attracting, retaining, nurturing, and advocating for businesses and business interests in Honolulu.

Services: The OED takes a proactive role in developing public-private partnerships and supporting business growth and development through programs, sponsorships, advocacy, consultation, and support. The Office of Economic Development works to remove obstacles and red tape to improve the business climate in Honolulu.

Contact:

Manual C. Menendez III, Executive Director
Office of Economic Development
Honolulu Hale, Suite 305
530 South King St.
Honolulu, HI 96813

Phone (808) 547-7878

Fax (808) 547-7808

Email mmenendez@co.honolulu.hi.us

Website www.co.honolulu.hi.us/menu

Small Business Advocate Hot Line at (808) 527-6221 or www.ehawaiiibusiness.com

Department of Commerce & Consumer Affairs – Business Registration Division

Sector: Public

Operation: Business Registration

Essence: In Hawaii, corporations, partnerships, limited liability companies, and limited liability partnerships are registered with the Department of Commerce and Consumer Affairs, Business Registration Division (BREG).

Services: Business registration document processing, on-line business registration, and filing tips.

Contact:

Ryan Ushijima, Commissioner of Securities
Department of Commerce and Consumer Affairs
Business Registration Division

1010 Richards Street

Honolulu, Hawaii 96813

Phone (808) 586-2727

Fax (808) 586-2733

Website www.businessregistrations.com

Hawaii Department of Business, Economic Development & Tourism (DBEDT)

Sector: Public

Operation: A cabinet-level department of the State of Hawaii that operates a variety of agencies as a business support network. DBEDT is the State's economic development organization.

Essence: DBEDT works to support business, create jobs, and improve Hawaii's standard of living through diversifying the economy, expanding existing business, and attracting new economic activity. DBEDT formulates and implements business development strategies; organizes business trade and investment missions; provides core information for emerging firms; encourages the technology industry's development and expansion; supports tourism marketing and diversification initiatives; cultivates Asia-Pacific business opportunities; and publishes and disseminates statistical and economic research reports.

Services: DBEDT has a variety of business assistance services. They range from the Hawaii Foreign-Trade Zone No. 9, to business loans, product promotion assistance, economic and social data compilation and analysis, energy and ocean resources development, and others. The *Business Action Center* (BAC) provides business information services to Hawaii's entrepreneurs, including: information; business forms; licenses and permits; general excise tax licenses; business and trade name registration and employer registration; comprehensive information on permit requirements for the state, county and federal government; business assistance and information on counseling and workshops offered by other agencies; alternative financing programs and government procurement.

Contact:

Ted Liu, Director

Ray Jefferson, Deputy Director

Hawaii Department of Business, Economic Development & Tourism

Business Action Center - Milton Kwock

1130 North Nimitz Highway, Suite A-254

Honolulu, Hawaii 96817-4580

Phone (808) 586-2359 (Ted Liu)

(808) 586-2367 (Ray Jefferson)

(808) 586-2545 (Business Action Center)

Fax (808) 586-2544

Email tliu@dbedt.hawaii.gov

rjefferson@debt.hawaii.gov

Website www.hawaii.gov/dbedt

Hawaii Strategic Development Corporation

Sector: Public

Operation: Hawaii Strategic Development Corporation is a State agency created in 1990 to promote economic development and diversification in conjunction with private enterprise.

Essence: The mission of the Hawaii Strategic Development Corporation (HSDC) is to develop a sustainable venture capital industry in Hawaii, which will stimulate the growth of new businesses.

Services: The HSDC provides investment capital to businesses in order to stimulate economic growth, employment, and economic diversification. The HSDC also offers many support services including technical advice and marketing assistance.

Contact:

John A. Chock, President
Hawaii Strategic Development Corporation
No. 1 Capitol District Building
250 South Hotel Street, Suite 503
P.O. Box 2359
Honolulu, Hawaii 96804
Phone (808) 587-3829
Fax (808) 587-3832
Email stratdev@pixi.com
Website www.htdc.org/hcdc

Hawaii Women's Business Center

Sector: Public/Private

Operation: The Hawaii Women's Business Center (HWBC) was established in 1998 with startup funds from American Savings Bank and with support from SBA's Business Information and Counseling Center. In July, 1999, HWBC became one of only twenty-five women's business centers in the nation to be awarded a five-year grant from the SBA's Office of Women's Business Ownership. The HWBC is among more than ninety centers across the U.S. and territories.

Essence: The HWBC is the first organization in the state focused on helping women start and grow their own businesses.

Services: The HWBC offers free one-on-one business counseling, affordable business training, up-to-date business software, new computers and high-speed internet access, and an extensive business library.

Contact:

Beverly Cabrera, Executive Director
Hawaii Women's Business Center
Business Information and Counseling Center
1041 Nuuanu Avenue, Suite A
Honolulu, HI 96817

Phone (808) 522-8136

Fax (808) 522-7494

Email beverlyc@HWBC.org

Website www.HWBC.org

SCORE of Hawaii, Inc.

Sector: Public

Operation: The Service Corps of Retired Executives (SCORE) is a national, nonprofit association with 10,500 volunteer members and 389 chapters throughout the United States and its territories. SCORE is a resource partner with the U.S. Small Business Administration.

Essence: SCORE matches experienced business men and women with small businesses that need expert advise. SCORE members, with collective broad range experience, share management skills through confidential counseling sessions.

Services: Members provide businesses with free counseling and mentoring.

Contact:

D.J. Halcro, President
Service Corps of Retired Executives
Business Information and Counseling Center
1041 Nuuanu Avenue, Suite A
Honolulu, HI 96817
Phone (808) 522-8132
Fax (808) 522-8135
Email HNLSCORE@JUNO.COM
Website www.score.org

Small Business Administration (Hawaii District Office)

Sector: Public

Operation: The Hawaii Federal District Office oversees the delivery of SBA's programs throughout the State of Hawaii, the Territories of Guam and American Samoa, the Commonwealth of the Northern Mariana Islands, the Federated States of Micronesia, the Republic of Palau, and the Republic of the Marshall Islands.

Essence: SBA's Hawaii District Office participates and supports a broad range of business and technical assistance organizations, trade groups and chambers of commerce that offer services and information for small business owners in the islands.

Services: The SBA's Entrepreneurial Development programs offer assistance in counseling and training, on-line resources and distance learning, veterans business programs, and women's business ownership.

Contact:

Andrew Poepoe, District Director
Jane Sawyer, Assistant District Director
Small Business Administration
Prince Kuhio Federal Building
300 Ala Moana Blvd.
Suite 2-235
Honolulu, Hawaii 96850
Phone (808) 541-2973
Fax (808) 541-2976
Email andrewpoepoe@sba.gov
jane.sawyer@sba.gov
Website www.sbahawaii.org

Small Business Development Center Network

Sector: Public

Operation: The Hawaii Small Business Development Center (SBDC) Network is a statewide small business technical assistance provider.

Essence: The SBDC's mission is to stimulate the economy and help individuals statewide by developing entrepreneurial skills among small businesses and the broader community through counseling, training, research, advocacy and other resources and activities. The SBDC is also involved in rural development, venture capital formation, and procurement.

Services: The SBDC Provides free one-on-one confidential consulting, training, extensive resources, and advocacy. SBDC services include helping businesses with financial, marketing, production, organization and technical problems and feasibility studies.

Contact:

Laura Noda, Center Director
Small Business Development Center Network
Business Information and Counseling Center
1041 Nuuanu Ave, Suite A
Honolulu, HI 96817

Phone (808) 522-8131

Fax (808) 522-7494

Email laura_noda@hawaii-sbdc.org

Website www.hawaii-sbdc.org

University Connections

Sector: Public

Operation: University Connections was founded in 1999 to help connect entrepreneurs inside and outside the University of Hawaii with the resources they need to succeed.

Essence: University Connections offers a speaker series for the business community featuring a different UH research project with commercial potential each month.

Services: The speaker series is geared towards the business community, media, and anyone else looking to deepen their knowledge about how UH research can stimulate economic development in Hawaii.

Contact:

Keith Mattson, Director

University Connections

1099 Alakea Street

Ali'i Place, Suite 1800

Honolulu, HI 96813

Phone (808) 547-5644

Fax (808) 547-5880

Email kmattson@hawaii.edu

Website www.hawaii.edu/connections

***The text used in this directory was extracted in part from publications and websites belonging to the listed entries.**